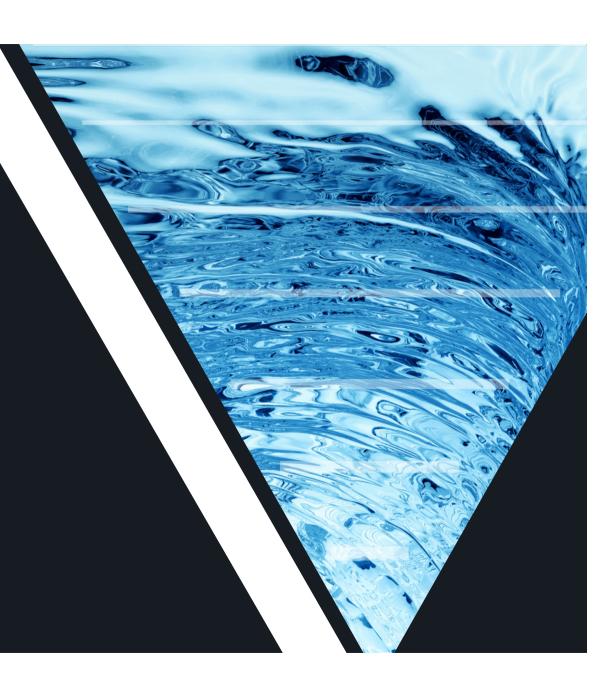


WESTERN US WATER TAG OCTOBER 2024

Avi Ghosh, CEO
Austin, Texas
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Confidential & Proprietar



#### COMPANY BACKGROUND

- **FOUNDED 2019**
- KEY PATENTS AWARDED 2021
- HQ AUSTIN, TX
- MANUFACTURING IN OREGON
- US LOCATIONS: AUSTIN & HOUSTON, TX NEWBERG, OR

#### TEAM

# An Experienced Team



Four decades in international oil and gas exploration and business development













PAUL SCHMIDT ENGINEERING

Four decades of mechanical engineering mining expertise on four continents





**RioTinto** 







BLAIR MORRISON FINANCE



SANDY HAHN MARKETING



ROSS MALME STRATEGY



#### OUR SOLUTION

# Technology breakthrough in fluid flow efficiency.

VORTEX ROTATION MINIMIZES DRAG

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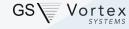
SYSTEMS

VORTEX ROTATION MINIMIZES DRAG

Operating cost savings

Permanent productivity savings

Permanent emissions



reduction

OUR PRODUCT

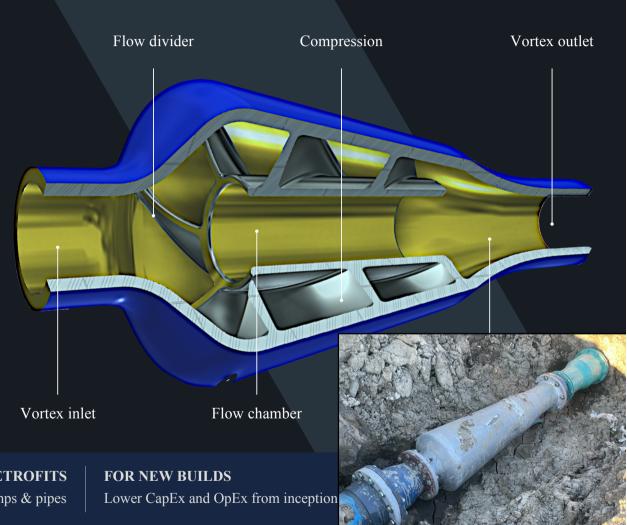
# Radical concept with enormous, immediate impact.

STATIC DEVICE- NO MOVING **PARTS** 

**NEEDS NO ENERGY** 

REQUIRES NO MAINTENANCE

**EASY RETROFIT ON EXISTING** LINES

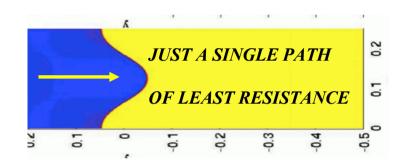


FOR RETROFITS

Plug and play into existing lines- less expensive than new pumps & pipes



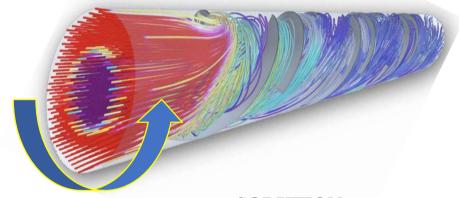
## **HOW VORTEX WORKS**



#### **PROBLEM**

- Laminar flow sleeves drag against pipe walls & each other
- Drag results in INEFFICIENT, COSTLY PUMPING
- Flow productivity and operations continually constrained
- We must forever endure
  - Higher capex/opex/emissions of larger pumps, pipes ...
  - Ever rising project costs

#### UNLIMITED FLOW PATHS OF LEAST RESISTANCE

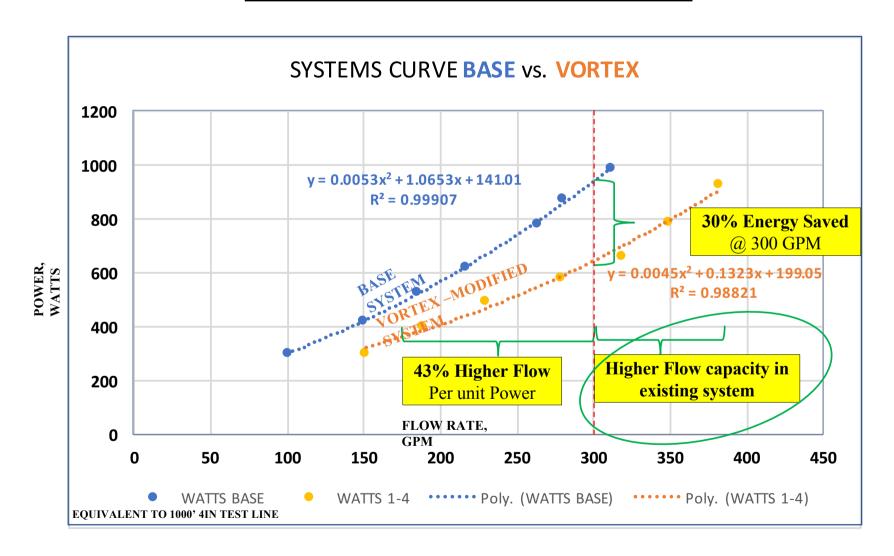


#### **SOLUTION**

- FLOW ROTATION REDUCES FRICTIONAL DRAG
- SIGNIFICANT ENERGY SAVINGS
- HIGHER FLOW ENABLED IN EXISTING LINES
- HIGHER PIPE VOLUMETRIC CAPACITY
- SIMPLE, INEXPENSIVE VORTEX RETROFIT



## **VORTEX TESTED PERFORMANCE**

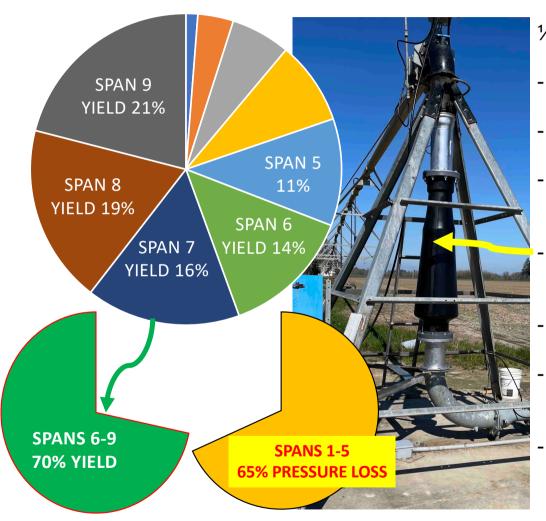






**SPAN YIELD %** 

#### **VORTEX APPLICATION FOCUS**



- 1/2 MILE IRRIGATION PIVOT
- 70% OF YIELD FROM LAST 4 SPANS
- INBOARD SPANS REDUCE PRESSURE ~65%
- 2/3 FLOW ENERGY WASTED ON 1/3 YIELD
- VORTEX REDUCES EACH SPAN'S FLOWING FRICTION LOSS
- COMPUNDS FLOW GAINS, RAISES YIELD
- REDUCES PUMPING COSTS / RUNS MORE PIVOTS
- EASY INSTALLATION, NO OPEX OR MAINTENANCE

#### CURRENT VORTEX APPLICATIONS

- AGRICULTURAL IRRIGATION
- PIVOTS
- LINEAR SYSTEMS
- TRUNK LINES
- WATER CANNONS
- PNEUMATIC BULK TRANSFER, GRAINS/AGGREGATES
- OIL INDUSTRY MIDSTREAM WATER TRANSFER
- ALL FLUID FLOW OPERATIONS IN PAIN
- COST, CAPACITY, OR BOTTLENECK

#### VORTEX INSTALLATION

- VORTEX UNITS ARE FLANGE CONNECTION READY
- VICTAULIC COUPLING COMPATIBLE
- RAPID INSTALLATION, GIVEN ACCESS TO PIPE
- NO POWER REQUIRED
- UNI-DRIECTIONAL FLOW ONLY
- BALL VALVES PREFERRED IN FLOW SYSTEM

## VORTEX OPERATIONS & MAINTENENCE

- VORTEX IS A PASSIVE PIPE COMPONENT
- POST INSTALLATION
- NO ENERGY NEEDED
- NO MAINTENANCE REQUIRED
- NO TRAINING
- NO DATA SECURITY ASPECTS



- DEVELOPING DATA COLLECTION CAPABILITY

#### VORTEX PRODUCT CERTIFICATIONS

- VORTEX MANUFACTURERS ARE CERTIFIED TO
- ISO 9001:2015/ AS9100D
- **ASME B31**
- CERTIFICATION WILL BE COMPLETED AS NEEDED FOR ALL CLIENT NEEDS

#### VORTEX FLOW TECHNOLOGY SUMMARY

- VORTEX **SIMULTANEOUSLY** DELIVERS:
- PUMPING COST REDUCTION
- HIGHER FLOW CAPACITY IN EXISTING LINES
- LOW COST DE-BOTTLENECKING
- LOWER UNIT TRANSPORT COSTS
- LOWER ENERGY USE
- REDUCED EMISSIONS
- FROM EXISTING SYSTEMS, WITHOUT COSTLY NEW EQUIPMENT
- PROVEN IN AGRICULTURE
- READY FOR UTILITY PILOTS
- VORTEX IS THE NEW FLOW STANDARD

#### VORTEX COMPETITION

- THERE IS NO DIRECT TECHNICAL COMPETITION OFFERING SUCH FLOW PRODUCTIVITY GAINS FROM EXISTING SYSTEMS
- THE PRINCIPAL TECHNICAL COMPETITION IS NEW PUMPS AND PIPES
- THE PRINCIPAL OBSTACLES TO VORTEX ADOPTION IN ANY THEATRE ARE SUFFICIENT DEMONSTRATION OF EFFICACY AND RELIABILITY
- EXPENSIVE, SINGLE USE DRAG REDUCING ADDITIVES ARE USED IN O&G TRANSPORT

#### VORTEX CASE STUDIES

- PIVOT IRRIGATION IS OUR FOCUS LOWERING OPEX AND RAISING YIELDS FOR FARMERS
- GOLDEN VALLEY FARMS: APRIL-SEPT 2024
- 850 GPM RATED PUMP OPERATED AT 2000+ GPM WITH 2/4 VORTEX UNITS FITTED
- "WE COULD NEVER RUN MULTIPLE PIVOTS BEFORE, OUR POWER SAVINGS ARE 30% AND CROP YIELDS ARE UP 15%"
- HARLAN MIERSMA: JAN 2021-PRESENT
- "I HAD DOWNTIME FROM POOR FLOW AND LINE SEDIMENTS ALMOST WEEKLY BEFORE VORTEX. I HAVEN'T LOST A DAY SINCE INSTALLATION. BEST INVESTMENT I'VE EVER MADE.
- PETER DEHAAN: SEPT 2023-PRESENT
- "I WAS SCEPTICAL BUT THE TEST INSTALLATION SHOWED OVER 35% ENERGY SAVINGS AND ABOUT 18% YIELD GAINS SO I'M INSTALLING MORE AS SOON AS POSSIBLE. I CAN JUST FIT IT AND FORGET IT."

#### VORTEX UNIT COSTS

- VORTEX UNIT COSTS ARE A FUNCTION OF MATERIALS AND SIZES
- POLYMER 8" \$8K
- **ALUMINUM 8"** ~ \$15K
- CAST IRON 8" ~\$18K
- LARGER SIZES CAN BE PRODUCED TO ORDER AND WITH SUITABLE LEAD TIMES

#### NEXT STEPS

- PILOT OPPORTUNITIES WELCOME
- VISIT OUR FLOW FACILITY IN OREGON
- PARTICIPATE IN OUR NEW FLOW FACILITY, HOUSTON, TX
- ALL QUESTIONS AND PROJECT REVIEWS WELCOME

